

**PACIFIC LUMBER INSPECTION BUREAU
DIRECTORS' MEETING**

December 5, 2019

The Conference Center at Seattle-Tacoma International Airport
SeaTac, Washington

The Pacific Lumber Inspection Bureau (PLIB) Board of Directors held a meeting at the Conference Center at Seattle-Tacoma International Airport in SeaTac, Washington on Thursday, December 5, 2019 commencing at 1:03 p.m. Chairman Ken Thorlakson presided with the following Directors present:

Terri Adair	Tom Barclay	Dale Bartsch
Ryan Beaver	John Blodgett	Jeff Brigge
Ashlee Cribb	Clement Frank	Eric Fritch
Karl Hallstrom	Michael Kirkelie	Tyrone Konecny
Rod Lucas	Tom Parks	Christof Richter
Sam Sanders	Greg Smith	Jason Smith
Ross Stock	Craig Van Cott	

Directors Paul Beltgens, Kyle Freres, Scott Manke, Gerry Millman, and Brent Saunders were unable to attend. Frank Turnbull, Alternate Director, and staff members Jeff Fantozzi, President, Hannah Petersen, Secretary, and Skeet Rominger were also present.

1. Opening Remarks – Chairman Thorlakson opened the meeting by welcoming the Board of Directors. He reviewed safety protocols and emergency exits.
2. Anti-Trust Statement – Chairman Thorlakson reviewed the anti-trust statement included in the meeting book.
3. Roll Call – The Secretary read the roster and noted the absent directors. A quorum was met with 84.6% of the Directors present in person or by conference call. The officers of the organization were noted as well.
4. Approval of the Agenda – The agenda was approved as presented and no new items were added to the agenda.
5. Conflict of Interest and Disclosure statement – Staff reviewed the PLIB Conflict of Interest and Disclosure statement. The Board was instructed to note any reportable relationships and return the form to staff no later than December 31, 2019.
6. Approval of the Minutes – The minutes of the June 26, 2019 Directors' Meeting was reviewed. *Upon motion duly made and seconded, the minutes of the June 26, 2019 Board of Directors' Meeting was unanimously approved as distributed in the meeting book.*
7. Matters arising from Previous Meetings – Staff reviewed items from previous meetings and their resolutions as presented in the book. Some of the items of note were:
 - i. NO. 1 & Better Test Program – Staff gave a brief history on the NO. 1 & BTR testing study. The task group met in April 2019 and agreed to recommend monitoring the ratio of Select Structural in lumber stamped NO. 1 & BTR during regular grade surveys beginning January 2020. The task group's recommendation was approved at the

November ALSC meeting, and monitoring will begin in January 2020. All Western agencies will begin collecting the data with their inspections at that time.

- ii. Sale of the Tigard Office Building – Staff reported that the Tigard office building was listed as directed with Commercial Integrity and that three offers were received. Staff met with the Executive Committee to discuss the options and chose an offer from Madrona Recovery Center for \$885,000. The building sale is expected to close March 15, 2020.

8. Committee and Task Group Report

- i. Executive Committee Report – Chairman Thorlakson reported that the Executive Committee met six times since the January 1, 2019 merger to review the operations of the Bureau, the financials, and the sale of the Tigard office building. The meeting minutes for each of the meetings is presented in the meeting book. He stated that EC recommendations would be presented during the discussion of the agenda items.
- ii. Branding Task Group Report – The branding task group met by conference call on August 27, 2019 and took action by electronic ballot following the meeting. Minutes of the meeting were presented in the book. Staff gave a presentation of the newly designed items and overall marketing approach for the merged organization.
- iii. Grade and Technical Committee Report – The Grade and Technical Committee met by teleconference/webcast on October 30, 2019. Minutes of the meeting were not available, so the items discussed were covered by staff. Staff noted the proposed changes to paragraph 130 and 131 interpretations presented by the committee. The committee requested Board approval to submit these changes to ALSC for review. *Upon motion duly made and seconded the Grade and Technical Committee proposed interpretations for Standard Grading and Dressing Rules #17 paragraphs 130 and 131 were approved for submission to the ALSC Board of Review.*

The second item discussed was the development of a policy for depth criteria for monitoring moisture content. The committee recommended the Bureau adopt a policy of 1/4 to 1/5 depth with insulated pins. It was noted there would be no change to the required moisture content of 19% or less. *Upon motion duly made and seconded, the Board of Directors approved the recommendation by the Grade and Technical Committee to develop a policy for depth criteria when monitoring moisture content in timbers.*

The Grade committee also reported that they would like staff to bring PET interpretations to the ALSC NGR committee for review. The committee agreed to canvas other agencies to see if there was an appetite for allowing small timber breaks in wide width dimension, and if so, develop a study. It was also noted that additional items were tabled for future meetings.

- iv. ATIC Committee – The AITC committee met a few weeks before the Board meeting. Staff gave an update on the topics discussed at the meeting including several AITC policies that need updating. Minutes of the meeting, including the revised policies, were presented in the book for review. The committee requested approval of the AITC policy on field investigations, policy on associate member certification, policy on new manufacturer certification, and procedure for fabrication certification. *Upon motion duly made and seconded, the board of Directors unanimously adopted the AITC policy on field investigations, policy on associate member certification, policy on new manufacturer*

certification, and procedure for fabrication certification with minor edits.

A policy on process or material certification, a procedure for lumber grading certification and a procedure for Canadian glulam certification were all tabled for a later meeting.

- v. Committee Structure – Staff requested guidance from the Board on the level of approval of committee actions they wished to have. After some discussion, the Board directed the President of the Organization to oversee the committees and allow committees to approve action items without Board review. *Upon motion duly made and seconded, the Board unanimously approved the President to hold the power to ratify any committee approved decision or bring it to the Board of Directors at his discretion.* Following the motion, the Board further clarified that the Executive Committee reports directly to the Board. All other committees report to the President who reports directly to the Board.
- 9. Membership and Subscriber Report – Chairman Thorlakson called the Board's attention to the changes in the membership. Three new members was placed before the Board for approval. *After some discussion and upon motion duly made and seconded, the following members were approved:*

<u>Mill</u>	<u>Location</u>	<u>Mill ID#</u>	<u>Effective Date</u>
R&L Excavating, Inc.	Sweet Home, OR	O-111	Oct. 1, 2019
Roseburg Engineered Wood Products	Riddle, OR	O-97	Sept. 1, 2019
Šilalės Mediena, UAB	Lithuania	686	Dec. 1, 2019

Three U.S. mills, two Canadian mills and one European mill terminated service.

Three new WPM subscribers were also recognized:

<u>New WPM Subscriber</u>	<u>Location</u>	<u>WPM ID#</u>	<u>Effective Date</u>
All Metal MS	Las Vegas, NV	17122P	July 1, 2019
Acme Crates, Inc.	Baldwin Park, CA	109174	Nov. 1, 2019
Helimac	St. Helena, CA	109173	June 1, 2019
Palmetto Crating LLC	Alhambra, CA	17349P	Dec. 1, 2019

- 10. Report on Core Business Activities – Staff reported on the 2019 year-to-date activities and inspection results of the Grade Stamp Licensing Program, HT Program, WPM Program, and Glulam Program. Details of each program were noted in the slide presentation. There were no anomalies between PLIB and American Lumber Standard Committee (ALSC) and Canadian Lumber Standard Accreditation Board (CLSAB) survey results. Staff noted that member mills were very responsive in getting issues back in compliance.
- 11. Organizational Changes – Organizational changes that have taken place since the beginning of the merger were reviewed by staff including changes in staff and the formation of three new committees, the new accounting program and chart of accounts, consolidation of financial institutions, and changes to the pension plan. Staff needs and future staff needs were discussed along with potential new approaches to how to hire future inspection staff. After much discussion, the Board accepted the report.
- 12. Shipment Reports – Staff reviewed the lack of response on shipment report return and shipment projections. Discussion on why members and subscribers were so late and/or unresponsive was had and possible solutions. Staff reviewed the PLIB Service Fee Policy as a tool to help in this regard and requested additional language be added to the Service Fee Policy to limit the number

of credit memos issued for facilities who are late in reporting shipments. *Upon motion duly made and seconded, the Board unanimously adopted the PLIB Service Fee Policy including the language added from the ALSC clarification on reportable footage and new policy regarding credit memos.*

A copy of the updated, approved policy is appended to these minutes.

In addition to clarifying reportable shipments and the policy on late shipment reports, the Executive Committee recommended the Board eliminate the “Non-Op” rate category from the list of rates for facilities. The history of this rate is presented in the meeting book. Staff stated that this rate could be eliminated while still providing facilities with timely service when needed by using a lock box system that would allow stamps to be kept on site but still under PLIB control. The new definitions would be as follows:

Active: stamps are in the facility’s possession and not locked up. Milled as active mill and receives a monthly visit.

Inactive: stamps have been turned in or are locked up. Billed at reduced “inactive” rate and no visit necessary.

Inkjet Inactive: mills with ink jet systems that claim they did not run. Billed at reduced “inkjet inactive” rate and get quarterly or occasional visits.

After some discussion, and upon motion duly made and seconded, the Board unanimously approved the change in definitions of Active, Inactive and Ink Jet Inactive for the 2020 rate structure as presented.

13. ALSC Shipment Language – Staff reported that ALSC adopted new language relating to what is considered reportable shipment volumes. The revised language was presented in the meeting book. After some discussion, the Board confirmed that PLIB facilities will be required to report shipments as defined by the ALSC language. Staff agreed to add the language to the shipment report so that it will be clear to those reporting.
14. Pension Report – The President reported the WCLIB Defined Benefit Plan was terminated with all annuities purchased and lump sums distributed to all parties. The holding accounts were closed, and all fees were paid. Mr. Fantozzi also gave an update on the new PLIB 401k plan, noting that the plan is performing well. The report was accepted as presented.
15. Financial Review – Staff reviewed the Bureau’s financial position regarding the following:
 - i. Review of the Financial Statement and Projections – A copy of the draft third quarter 2019 financial statement was provided in the meeting book. Highlights were presented in the slides. Staff reviewed the financial statements and revised projections, noting the anticipated loss due to the Canadian downturn and loss of European mills. The draft statement was accepted as presented.
 - ii. Accounts Receivable – Staff reviewed the accounts receivable and noted the unusually high past due balances. It was noted that there will be a dedicated staff person for cleaning up Accounts Receivable with assistance as needed and that a concerted effort will be made to clear up the past due balances given the tools the Board approved earlier in the meeting.

16. Proposed 2020 Budget and Fees – The Board of Directors reviewed the merger projections and the anticipated 2020 footage projections presented in the book and on the slides, including projections based on countries and programs. Footage projections indicate that 2020 will be an average year. To balance the budget, a proposed dues increase was recommended by the Executive Committee and was handed out separate from the budget presented in the book. *After some discussion, and upon motion duly made and seconded, the Board of Directors unanimously approved the 2020 proposed Budget and Fee structure as presented at the meeting.*

A copy of the approved 2020 Budget and Fee Structure is appended to these minutes.

17. 2019 Financial Audit or Review – At the annual meeting, the Members selected Clark Nuber as the auditing firm for 2020 but deferred the decision to conduct a financial audit or financial review of the 2019 records to the Board of Directors. After a brief presentation by Clark Nuber, and some discussion regarding cost and level of analysis, the Board proposed a financial review for 2019 and a full audit for 2020. *Upon motion duly made and seconded, the Board of Directors approved a review for the 2019 financial records.*
18. Election of Nominating Committee – The Executive Committee recommended to the Board that they appoint the same nominating committee for the upcoming year. It was noted that the Nominating Committee is responsible for nominating the officers and directors for the next year. The Chairman called for additional nominees; none were brought forward. *Upon motion duly made and seconded, the Board of Directors unanimously appointed Greg Smith (chairman), Terri Adair, Eric Fritch, and Tom Parks to act as the Nominating Committee for 2020.*
19. New Business – no new items were brought forward.
20. Next Meeting – The Board agreed to hold its next meeting directly following the Annual Meeting of the Members on June 26, 2020 in Whistler, B.C. A conference call/web cast option will be made available for those unable to make the face to face meeting. Staff will provide the Board with details as soon as possible.

There being no further business to come before the Board, the meeting was adjourned at 4:45 p.m. No Executive session was held.

Respectfully Submitted,

Hannah Petersen
Secretary

**PACIFIC LUMBER INSPECTION BUREAU
DIRECTORS' MEETING**

December 5, 2019

The Conference Center at Seattle-Tacoma International Airport
SeaTac, Washington

ACTION ITEMS RESULTING FROM THE MEETING

- Begin monitoring of NO. 1 & BTR in January 2020.
- Complete sale of Tigard office building.
- Submit proposed interpretations for Standard Grading and Dressing Rules #17 paragraphs 130 and 131 for approval to the ALSC Board of Review.
- Grade and Technical Committee to develop a policy for depth criteria when monitoring moisture content in timbers.
- Grade and Technical Committee to canvas other agencies to see if there was an appetite for allowing small timber breaks in wide width dimension, and if so, develop a study.
- (Previous item) Executive Committee to develop plan for reserves and a trigger/action point to prevent unacceptable losses.
- (Previous item) Staff to develop vehicle policy (Roseburg to provide example).
- (Previous item) Executive Committee to review formation of an ethics and compliance task group.

Pacific Lumber Inspection Bureau Service Fee Policy

This document establishes the service fee policy for PLIB.

1. Definitions

Lumber: for the purpose of service fee, a manufactured product derived by sawing in a sawmill and/or sawmill and planing facility or in a remanufacturing facility which, when rough, shall have been sawn, edged and trimmed; and when dressed shall have been surfaced on at least the opposing faces; and which has not been further manufactured as an original sawn/dressed product other than crosscutting, ripping or re-sawing.

Volume-based service fees: service fees that are calculated based on the volume of material shipped in a given month.

Monthly shipment report: a report submitted by the facility to PLIB each month that provides the volume of lumber or items shipped in a given month. Monthly shipment reports are due by the 10th of each following month.

Shipment declaration: a report submitted by the facility to PLIB annually that provides the actual volume of lumber or items shipped for the year. This form is signed by the auditor, certified accountant or controller and reflects any yearend adjustments to the monthly reports that may be required. This information is required by some of PLIB's accrediting agencies. The annual shipment declaration is due by February 15 each year.

Travel expenses: includes any out of pocket expenses that PLIB incurs such as airfare, hotel, rental car, parking, etc.

2. Establishment of Dues

The establishment of PLIB dues is the responsibility of the PLIB Board of Directors. Payment of dues is the responsibility of the Member or Subscriber. Section 3.3 of the PLIB Bylaws, Fees and Charges, states: "Members shall pay fees and charges in such amounts as fixed from time to time by the Board of Directors."

3. Dues Basis

The PLIB dues formula is approved by the PLIB Board of Directors. Fees may vary based on the program and/or service and may include annual fees, flat fees or variable fees or any combination.

3.1. Volume-based dues

Certain dues may be determined based on the total volume of material (lumber, pellets, etc.) shipped.

3.1.1. Calculating Reportable Volumes

3.1.1.1. Lumber Grade Stamping Program

Total volume of lumber shipped shall **include**:

Total softwood lumber shipments (in board feet), whether grade stamped or not grade stamped, whether graded or not graded, based on a nominal count basis, all sizes, all destinations, whether produced in a sawmill or planing facility and/or remanufactured from original sawn lumber.

Total volume of lumber shipped shall **exclude**:

Engineered wood products that are not described or referred to as a product under the applicable grade rules and lumber that has passed through a remanufacturing facility but has not changed form or been altered in any manner. Clarification: volumes of lumber that are re-sorted must be reported, but volumes of packages that are re-sized for transportation purposes (i.e. package trimmed to fit into a container) are exempt.

3.1.1.2. Heat Treating Program

Total volume of lumber shipped (in board feet) that has been heat treated and stamped with the facility's HT mark, whether or not the lumber was heat treated at the facility, and including any cut stock, trimmed and re-stamped with the facility's HT mark.

3.1.1.3. Wood Packaging Program

Total volume of WPM shipped (in board feet) shall include:

- HT stamped, solid wood used in the production of any IPPC marked wood packaging such as pallets, crates, boxes, spools, dunnage, etc.
- total volume of solid wood included in any wood packaging that is heat treated at the facility, and subsequently stamped with the IPPC Mark
- *Option:* Facilities whose inventory includes only HT stamped lumber (single inventory facilities) can report total purchases of HT stamped lumber in lieu of reporting usage volumes.

3.1.2. Reporting Volumes

For volume-based dues, facilities shall submit a copy of their shipment report each month to the PLIB office. PLIB will in turn use the monthly shipment volumes to determine the correct dues for each facility.

PLIB Members and Subscribers must provide volume declarations in a timely manner. Correct invoicing for monthly service charges rely on the timely return of the monthly shipment report and it is the responsibility of the member/subscriber to return their shipment report by the due date shown on the shipment report form.

3.1.2.1. Failure to Report Volumes

In the event a facility fails to submit a monthly shipment report, PLIB shall estimate the monthly shipment volume using a formula determined by the Board of Directors.

Note: for programs with volume-based dues the current formula is 1.3 times the highest monthly shipment volume reported over the previous 18 months. The multiplier shall increase to 1.5 for shipment reports more than 3 months delinquent. If the facility has no reportable shipments for the previous 18 months, the dues will be assessed at the rate applicable for active facilities at the minimum volume level.

Failure to report shipments for more than six months may result in disciplinary action that could include warning, suspension or termination of service. Such matters will be reviewed by the Executive Committee or Board of Directors.

3.1.2.2 Credit Memos for Missing Shipment Reports

Credit memos will not be issued for any invoice where the shipment report is more than 30 days past due.

4. Late Fees & Penalties

Payments for all invoices are due 30 days from the date of invoicing. PLIB reserves the right to assess interest and/or a monthly late fee on past due invoices up to the maximum amount

allowed by law. In addition to other remedies available to the corporation as a matter of law, nonpayment of delinquent fees and charges shall, at the discretion of the Board of Directors, subject a delinquent member to termination of membership.

5. Extra Inspections & Associated Fees

PLIB strives to provide its members and subscribers with excellent service in the most economical manner possible. Each member and/or subscriber shall receive the minimum of visits per year as prescribed by the enforcement regulations of PLIB's accrediting bodies.

Occasionally extra visits for training purposes or technical support are necessary, desired or requested. Such visits require extra staff time and have associated costs. As much as possible, PLIB attempts to absorb these costs; however, this is not always possible or equitable.

Extraordinary travel costs or extensive staff time cannot necessarily be absorbed. Also, the costs of regrading and/or reinspection visits (also called recall visits) resulting from items being put "on hold" by PLIB or one of its accrediting agencies (ALSC or CLSAB), should, in fairness, be borne by the facility that produced the non-compliant product. At the same time, PLIB recognizes that occasionally mistakes are made and this policy does not seek to assess unfair punitive fees.

With this in mind, the following policy is established for fees associated with extra visits.

5.1. Optional Visits for Training and/or Technical Support

Extra, optional visits for training or technical support will be accommodated as much as possible without charge; however, this may not always be possible depending on the circumstances and PLIB reserves the right to charge for additional optional visits. PLIB will discuss any additional charges for optional visits with the facility in advance. In addition, some special services have a set fee structure – see section 5.5.

5.2. Regrading (recall) Visits at Origin

5.2.1. Subscribers in the Lumber and HT Programs

Two regrading visits at the mill/facility site for lumber put on hold by PLIB or one of its accrediting agencies due to mislabeled lumber for any reason (excessive below grade, excess moisture, incorrect or illegible stamping, off species, failure to properly heat treat, etc.) will be provided per 12 month period at no additional charge other than travel expenses. Additional regrading visits above and beyond this will be billed at the standard rate plus travel expenses. See 5.3 and 5.4 for special cases.

5.2.2. Subscribers in the Wood Packaging Material and Pellet Fuels Programs

Two recall visits at the facility for items put on hold by PLIB or one of its accrediting agencies due to mislabeled items for any reason (excessive bark, non-obliteration of stamps, incorrect or illegible stamping, failure to properly heat treat, etc.) will be provided at no additional charge other than travel expenses. Additional recall visits above and beyond this will be billed at the standard rate plus travel. See 5.3 and 5.4 for special cases.

5.3. Regrading Visits at Destination

PLIB regrading visits that result from lumber and/or items being put "on hold" at destinations other than the mill/facility site, such as a reload yard, retail facility, etc. will be billed at the standard daily rate plus travel expenses.

5.4. Reinspections

PLIB inspections that result from an official reinspection request by a buyer or consumer will be billed at the standard daily rate plus travel expenses according to the reinspection provisions found in the applicable grading rules.

5.5. Special Service Fees

Some programs may require special services that require more in-depth work by PLIB, both on-site and in the office. These include kiln certifications, MSR grade certifications and other special services. For some services, PLIB has established a special fee schedule. For other special services, particularly those requiring engineering or analysis of data, PLIB staff will provide an estimate to the member for review and approval prior to conducting any special services.

**Adopted:
June 30, 2015**

**Revised:
December 5, 2019**

2020 Proposed Budget with Dues and Fee Changes

(Converted to USD at FX rate \$1.333 CAD = \$1.00 USD or \$0.75 USD = \$1.00 CAD)

	2019 Actual (Estimated)	2020 Budget	Variance	Variance (%)
OPERATING INCOME ¹:				
Program Revenue				
Lumber	1,950,000	2,036,200	86,200	4.4%
HT	52,900	55,900	3,000	5.7%
WPM	894,100	895,800	1,700	0.2%
Glulam	201,100	201,100	-	0.0%
Other	9,000	9,900	900	10.0%
Affiliated Agency Collections				
ALSC fees	180,500	165,300	(15,200)	-8.4%
CLSAB fees	42,500	53,500	11,000	25.9%
NLGA fees	119,000	127,500	8,500	7.1%
Transient Revenue	90,000	96,000	6,000	6.7%
Certificate Revenue	4,000	3,100	(900)	-22.5%
Associate Members	4,200	4,500	300	7.1%
Rule Books & Standards	6,200	8,100	1,900	30.6%
Extra Services	59,000	62,700	3,700	6.3%
Other	5,200	1,000	(4,200)	-80.8%
Total operating income	<u>3,617,700</u>	<u>3,720,600</u>	<u>102,900</u>	<u>7.9%</u>
OPERATING EXPENSES:				
Salaries	1,800,100	1,742,000	(58,100)	-3.2%
P/R taxes & Fees	164,500	198,400	33,900	20.6%
Fringe Benefits & Pension	512,000	466,900	(45,100)	-8.8%
Contract Inspectors	36,800	29,000	(7,800)	-21.2%
Rent/Utilities/Bldg Maint	46,000	32,600	(13,400)	-29.1%
Office	32,000	27,600	(4,400)	-13.8%
Communication/Phone	36,600	31,900	(4,700)	-12.8%
Information Technology	34,000	62,200	28,200	82.9%
Insurance	60,000	51,700	(8,300)	-13.8%
Professional fees	105,300	91,000	(14,300)	-13.6%
Travel	550,000	507,900	(42,100)	-7.7%
Meetings & Trade Shows	53,900	58,300	4,400	8.2%
Depreciation	72,000	41,200	(30,800)	-42.8%
Advertising & Promo	5,900	10,000	4,100	69.5%
Dues & Subscriptions	5,900	8,000	2,100	35.6%
ALS Expense	230,400	244,000	13,600	5.9%
CLS Expense	46,800	53,800	7,000	15.0%
NLGA Expense	129,000	126,600	(2,400)	-1.9%
SEC	16,000	16,000	-	0.0%
Other Operating	47,500	55,100	7,600	16.0%
Total operating expense	<u>3,984,700</u>	<u>3,854,200</u>	<u>(130,500)</u>	<u>-12.9%</u>
Net operating income/(loss)	<u>(367,000)</u>	<u>(133,600)</u>	<u>233,400</u>	
NON-OPERATING INCOME:				
Interest & Investment	157,000	75,600	(81,400)	-51.8%
Miscellaneous		8,100	8,100	
Total non-operating income	<u>157,000</u>	<u>83,700</u>	<u>(73,300)</u>	<u>-423.7%</u>
NON-OPERATING EXPENSE:				
Miscellaneous	8,000	20,600	12,600	157.5%
Total non-operating expense	<u>8,000</u>	<u>20,600</u>	<u>12,600</u>	<u>217.2%</u>
Net non-operating income/(loss)	<u>149,000</u>	<u>63,100</u>	<u>(85,900)</u>	<u>-747.0%</u>
NET INCOME (LOSS)	<u>(218,000)</u>	<u>(70,500)</u>	<u>\$147,500</u>	

2020 Programs and Fees

Lumber Footage Rates					
Volume (million bf)		Rate			Europe Monthly Volume
Annual	Monthly	U.S.	Canada	Europe	
12	0 to 1.0	\$475/mo.	\$550	\$1,200/mo	0 to 1.0
12 to 120	1.0 to 10	\$0.285	\$0.416	\$0.450	1.0 to 7.5
120 to 192	10 to 16	\$0.180	\$0.311	\$0.330	7.5 to 15
192 to 384	16 to 32	\$0.097	\$0.228	\$0.170	over 15
over 384	over 32	\$0.031	\$0.172		

Oregon Forest Certification

\$2,500 annual registration + \$2,000/yr/facility

Transient Inspection Services

\$250 for first two hours then \$75/hour thereafter

Special Services (MSR, FJ, Kiln certifications)

Daily rate depending on location

Glulam Rates	
Volume (Annual MBF)	Monthly Rate
Minimum	\$1,500
0 to 3,000	\$3.50 per MBF
3,000 to 10,000	\$3.25 per MBF
10,000 to 30,000	\$3.00 per MBF
30,000 to 40,000	\$2.50 per MBF
40,000 to 50,000	\$1.50 per MBF
over 50,000	\$0.50 per MBF

HT (Dry Kiln Only)	
Dry Kiln Only	
U.S.	\$425/mo.
Canada	\$475/mo.
HT cut-stock/Shipper-broker	
U.S.	\$300/mo or \$330/mo
Canada	\$325/mo

WPM	
U.S.	\$300/mo or \$330/mo
Canada	\$325/mo.
\$0.10 / mbf over 500,000 bf / mo	
\$25/mo multi-facility discount	
\$25/mo multi-facility discount	

California WUI	
U.S. & Canada	\$400/qtr

Truss	
U.S.	\$300/qtr or \$350/qtr